



Subject: **INVITATION OF BIDS FOR AUCTION OF VARIETIES IUB-222, MM 58 AND IUB 13 DEVELOPED AT DEPARTMENT PBG, UCA&ES**

It is to inform you that to maintain the standards and stewardship of varieties The Islamia University of Bahawalpur intends to auction three cotton varieties IUB-222, MM-58 and IUB 13 developed at department of PBG, UCA&ES, exclusive rights of seed multiplication and marketing on upfront payment/royalty.

Sealed bids are invited from seed companies/ firms eligible to participate in the seed auction/bidding process of these varieties. Sealed bids must reach in the office of the undersigned by 23.02.2021 up to 01:00 pm. Bids will be opened on the same day at 02:00 pm. Every bidder of variety, will submit bank draft of Rs. 1.000 million (Refundable) as bid security along with bid. The SOPs for auction are attached herewith for your information.

Director ORIC

**IPB-107**

**Daily Jang Multan and The News Lahore**

**A. CRITERIA FOR QUALIFICATION OF COMPANIES:**

1. The firms / companies should have valid registration with SECP / Registrar of firms / any other body authorized under the law and subsequent registration with Ministry of National Food Security & Research / FSC&RD / any other concerned Ministry / Department to conduct the relevant business.
2. The company should have minimum infrastructure with:
  - i. Minimum two agriculture graduates, out of which one should be specialized in Plant Breeding & Genetics
  - ii. Facilities of processing/de-linting/ treatment of seed or replication of technologies, as the case may be.
  - iii. Companies equipped with seed quality testing laboratories will be preferred.
  - iv. Office with Internet facility, Phone and Fax numbers.
  - v. Requisite seed storage facilities.
  - vi. Minimum twenty-five acres farmland with ownership or on at least five years lease.
  - vii. At least five years experience in seed / technology business duly verified from the record of Federal Seed Certification & Registration Department (FSC&RD) and any other relevant Department, as may be applicable.
  - viii. Well established marketing network with at least fifteen dealers in target area.
  - ix. Bank statement showing that the company is financially sound (Annual turnover at least PKR 20 million).
  - x. Valid NTN and / or STN (federal / provincial, as the case may be)
3. Minimum quantity of sale of a particular variety / technology will be ensured by the company as decided at the time of signing of the agreement.
4. The companies/firm qualified by Director General (Research) Agriculture, Ayub Agriculture Research Institute Faisalabad (AARI) to participate in seed/technologies auction will be eligible to participate in auction process by the Islamia University of Bahawalpur (Annexure-A). However, the companies which are not appearing in the list of prequalified companies by Director General (Research) Agriculture Ayub Agriculture Research Institute (AARI) Faisalabad, may also participate in the auction subject to the provision of supporting documents to the Bid Opening Committee proving their prequalification at the time of bid opening. (Annexure-A)

**B. PUBLIC-PRIVATE SECTOR COLLABORATION:**

1. The varieties developed by Islamia University of Bahawalpur system shall be auctioned and exclusive rights of multiplication and sale / marketing will be granted to the successful bidder.
2. Only qualified firms / companies will be invited to take part in financial bidding for auction.
3. Qualified firms, companies will be invited to examine candidate open pollinated varieties (OPVs) prior to auction.
4. Sealed Bidding Method shall be adopted.
5. The qualified companies will submit the sealed bids in the name of Director Office of Research Innovation & Commercialization (ORIC) by the closing date as announced under due acknowledgement.

6. The sealed bids received by the closing date shall be opened by the following committee in the presence of interested representatives of the companies on due date and time. Incomplete bids or those received late will be rejected.

Director ORIC	Convener
Chairman department of PBG	Member
Principal UCA&ES	Member
Director Academic	Member
Treasurer	Member
Manager Research Operations & Development	Member/Secretary

7. All cases of auction of variety will be approved by Worthy Vice Chancellor on the recommendations of Bid opening Committee. However, if competent authority is not satisfied in terms of the price offered by the bidder, it can remand back the case to Bid Opening Committee for re-advertisement.
8. Exclusive rights of varieties or OPVs for subsequent multiplication and sale / marketing will be auctioned on Royalty basis.
9. The firm / company shall multiply and market / distribute a minimum agreed amount of varieties / hybrids / technologies per year during the term of the agreement by itself and / or through its sub-licensees/ contract growers.
10. As soon as the firm / company who has signed an agreement with the Islamia University of Bahawalpur grants sub license to company / persons for multiplication and / or sale / marketing of the product covered in the agreement shall immediately inform Chairman Department of Plant Breeding and Genetics (PBG).
11. A Material Transfer Agreement (MTA) containing all terms and conditions related to variety regarding its quantity, period of use under exclusive rights etc. will be signed on stamp paper between the highest bidder and the person in whose name the variety is registered in the presence of Director ORIC.
12. All types of payments due upon the successful bidder(s) shall be deposited in the joint Account of chairman PBG and Treasurer in the form of Banker's Cheque / Challan Form. No cash payments shall be accepted.
13. Respective Chairman of Plant Breeding and Genetics and the concerned Breeding Teams will be responsible for any leakage of auctioned material.
14. The company shall get tags for all bags and / or containers of seed from the regulatory agency and shall sell the seed only in bagged, labeled and tagged form according to Seed Act, 1976 (Amended 2015).
15. Initial professional training regarding seed production/ multiplication by Department of PBG will be free of cost, on request of the company, while every subsequent training/field visit will be charged by the resource person/trainer@ an amount equivalent to five times Travelling Allowance and Daily Allowance as admissible to the resource person/trainer under Government TA Rules.
16. The Breeders of the variety will have right to use the auctioned variety for research purpose or any other cross combination for development of new varieties. However, the successful bidder firm / company shall not be entitled to use any of the auctioned variety/lines in his own research work unless authorized under a separate Material Transfer Agreement for the purpose.
17. Mode of Auction and payment for varieties

Every bidder will deposit an amount of Rs. 1.000 million in the form a Banker's Cheque in the name of Treasurer, Islamia University of Bahawalpur as Bid Security before start of auction proceedings.

- i. The Bid Security shall be returned to unsuccessful bidders immediately after auction.
- ii. From the amount realized from the successful bidder, Rs. 0.500 million will be retained for subsequent adjustment as Agreement Fee, as provided in the Notification, and Rs. 0.500 million will be charged as one-time upfront price (non-adjustable in subsequent royalty payments and non-refundable) of the variety.
- iii. The varieties shall be auctioned against the bid on Royalty Percentage Basis.
- iv. The reserve percentage of the royalty will be 2%. The highest bid offered above the reserve percentage shall be accepted.
- v. Agreement with successful bidder shall be signed immediately after auction.
- vi. In addition to the amount stated and paid above, the successful bidder will pay royalty within one month of issuance of tags by FSC&RD, as per his accepted bid, on total ex-factory seed price of the total certified seed produced. The royalty shall be paid on annual basis starting from first year of seed production and continue till expiry of the agreement. Total seed price shall be calculated as per notification / price list issued by the firm/company of the successful bidder or his sub-licensee(s), whereas total certified seed quantity produced of the successful bidder or his sub-licensee(s) shall be determined from reports of FSC&RD.

**18. Minimum-quantity of seed offered**

- i. During the first year (at the time of agreement), the successful bidder will get the following quantity of seed:
  - a. In case of varieties, pre-basic seed for a total sowing of 30 acres.
- ii. Sufficient seed of auctioned variety for cultivation of 05 acres will be given to successful bidders for further four years.

**19. Payment will be dispersed as notified by university vide letter No. 3637 dated 21-07-2020 (Annexure-B).**

## **List of Prequalified companies by D.G (Research) Agri. AARI Faisalabad**

- 1. Auriga Seed Corporation**, 33-Km, Multan Road, Lahore; Auriga\_seeds@yahoo.com
- 2. Ali Akbar Seed Company (Pvt.) Ltd.**, 1-Km, Ali Akbar Road-Off Raiwind Road, Lahore, ahsan@aliakbargroup.com
- 3. Punjab Seed Corporation**, 4-Lytton Road, Lahore, shahzad058@gmail.com
- 4. Four Brothers Seed corporation**, 77-D/1,1<sup>st</sup> floor Lahore Centre, Main Boulevard, Gulburg, Lahore; info@4bgroup.com
- 5. Ch. Khair Din & Sons (CKD Seed & Fertilizer)**, Tariq colony, Sheikhpura Road, Gujranwala; obaid@ckdagri.com, info@ckdagri.com
- 6. NTL Seed Company**, Madni Plaza, Sheikhpura Road, Gujranwala; ntlgrw@hotmail.com, azhar-iqbal33@hotmail.com
- 7. Green Fort Seed corporation**, Sharqi Ghallah Mandi, Nowshera, Virkan, District Gujranwala; burqseed123@yahoo.com
- 8. Pak Hybrid Seed Company**, 2-Km, Multan Road Near Soneri CNG, Sahiwal; Asgharali\_phb@hotmail.com
- 9. Sohni Darti International Seed Corporation**, 5-Km, Bypass Road, Sahiwal; sdseeds@sdseeds.com
- 10. Agroman Chemicals and Seeds**, 2-Km, Old Harrapa Road Near 96/6-R, Sahiwal; agroman@live.com
- 11. Jullundur (Pvt.)Ltd.**, 1-Km, Bahawalnagar Road,, Arifwala; faisalhayat@jullundurgroup.com
- 12. Abad Agri. Seeds**, 2-Km, Chiniot Road, Jhang; Abadagriseeds182@gmail.com
- 13. S.H. Seed Company (Pvt.) Ltd.**, 213-A, Gulfishan colony, Jhang road, Faisalabad; doc.sadiq@yahoo.com
- 14. Patron Seed Corporation**, 101/4, Industrial State, Multan; Ch.javedhassan@gmail.com
- 15. Kanzo Quality Seeds**, 9-A, Industrial State, Phase-II, Multan; Cor.pnp@kqs.evyolgroup.com, president@evyolgroup.com
- 16. M/S Suncrop Pesticides (Seed Company)**, 39-C, Khayabian-e-Sarwar, Tehsil & District, D.G. Khan; ceo@suncropgroup.com
- 17. General Seed Corporation**, Madina Market Near MCB Bank, Rajana, Toba Tek Sing; sajuaf@hotmail.com
- 18. M/S Alamdar Seed Corporation**, Sardar Jhandir House, 6-E, Officer Colony, Multan; spjhandir@gmail.com
- 19. Emkay Seed (Pvt.) Ltd.**, 4<sup>th</sup> Floor, Building No. 01 Associated House 7-Egertion Road, Lahore; emkayseed@gmail.com
- 20. Haji Sons**, 65/13 behind K.F.C, Cavalry Ground, Lahore; tahir.saleemi@hajisons.pk, tahirsaleemi@hajisons.pk
- 21. Tara Crop Sciences (Pvt.) Ltd.**, House No. 1, Block G-11, Canal Bank road, Johar Town, Lahore; ahmad.saleem@taragroup.com.pk
- 22. Engro Eximp (Pvt.) ltd.**, 4<sup>th</sup> floor, 19-A, Ali Block, New garden Town, Lahore; aidar@engro.com
- 23. Seethi Seed Co.**, 154-A, Small Industrial Estate, Sahiwal; seethe@live.com
- 24. Roberts Cotton Associates Ltd.**, Sir William Roberts Road, Civil Lines, Khanewal; qaiser\_rasid@hotmail.com, qaiser\_rashid@hotmail.com
- 25. Dada Seed Corporation**, 14/B, Ameen Corporation, Ghallah Mandi, Bahawalpur; dada.seed@gmail.com

- 26. Al-Zaraun (Pvt.) Ltd**, 105/A, Muhammadia Colony, Noor Mahel Road, Bahawalpur;  
ammarghaffar@gmail.com
- 27. Agri. Heads (Pvt) Ltd.**, 126/GB, Jaranwala, District Faisalabad, info@agriheads.com
- 28. Syngenta Pak Ltd.**, 90-Industrial Estate Kot Lakhpat, Lahore;  
Suhail.maqbool@syngenta.com
- 29. Rachna Agri. Business**, Rachna Complex, Sheikhpura Mor, Gujranwala;  
info@rachnaseeds.com
- 30. Earlywood Seeds Company (Pvt) Ltd**, House No. 215, Block 9, shah RukhneAlam,  
Multan; earlywoodseeds@gmail.com
- 31. Neelum Seeds**, 43 km vehari Road, Chak 166 (WB) near Chowk Metla, Tehsil Melsi,  
Vehari; neelumseed@yahoo.com
- 32. ICI Pakistan Ltd**, 63-Mozang Road, Lahore; Shoaib.rehman@ici.com.pk